



Exciting task at a hidden champion of IT security

Founded in 1990, Panda Security has been developing IT security products of the next generation to meet the customers' needs for more than 25 years now. Panda Security is aiming at providing their customers with an intelligent protection against malware with minimum effect on IT systems. Our focus is on corporate solutions. As we are expanding our **Belgian** market we are looking for an experienced sales representative at the earliest possible date:

Onsite Sales/Belgium (m/f, full time)

Your range of duty:

- As a member of our sales team you are the first on-site contact person for our Belgian retail partners in the field of corporate resellers.
- Your tasks range from acquisition and winning partners to competent and sustainable customer support in daily business.
- You represent the company and its IT security solutions independently both during your customer visits and at in-house and trade fairs.
- Furthermore you help the internal sales team with handling complex issues, especially with large-scale projects and international customers.

Your profile:

- You have a technical degree or completed an apprenticeship in IT and have at least 5 years of work experience in the fields of support, presales or consulting of IT solutions.
- You are familiar with the presentation of IT services and are able to speak language proficient French and Dutch as well as German or English.
- You have good communication skills, like working in a team and are used to work in a goal and result oriented manner.
- You regularly update your knowledge and have a personal affinity for cybersecurity.
- You have practical experience with the common MS Office products.

Our offer:

We offer you a full-time position in an exciting and rapidly expanding market segment of IT security. You will not only get an attractive fixed salary with a performance-oriented component but also an extensive internal training program with an individual introductory training. The continuous advanced training opens up fast development opportunities and prospects within our international company. We also provide the possibility for sales experts from other sectors to prove themselves in the IT security industry. If you want to take your next career step in a dynamic and cooperative team, we will look forward to your application.

Please send your complete application documents with your availability and salary expectations via email to Mr. Kai Mentrop: kai.mentrop@de.pandasecurity.com or to

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